

From Monday 30 September to Thursday 3 October 2024

Paris Porte de Versailles

OUR STAND AND COMMUNICATION PACKAGES

Period 3



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THE VENUE

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INDUSTRY SECTORS

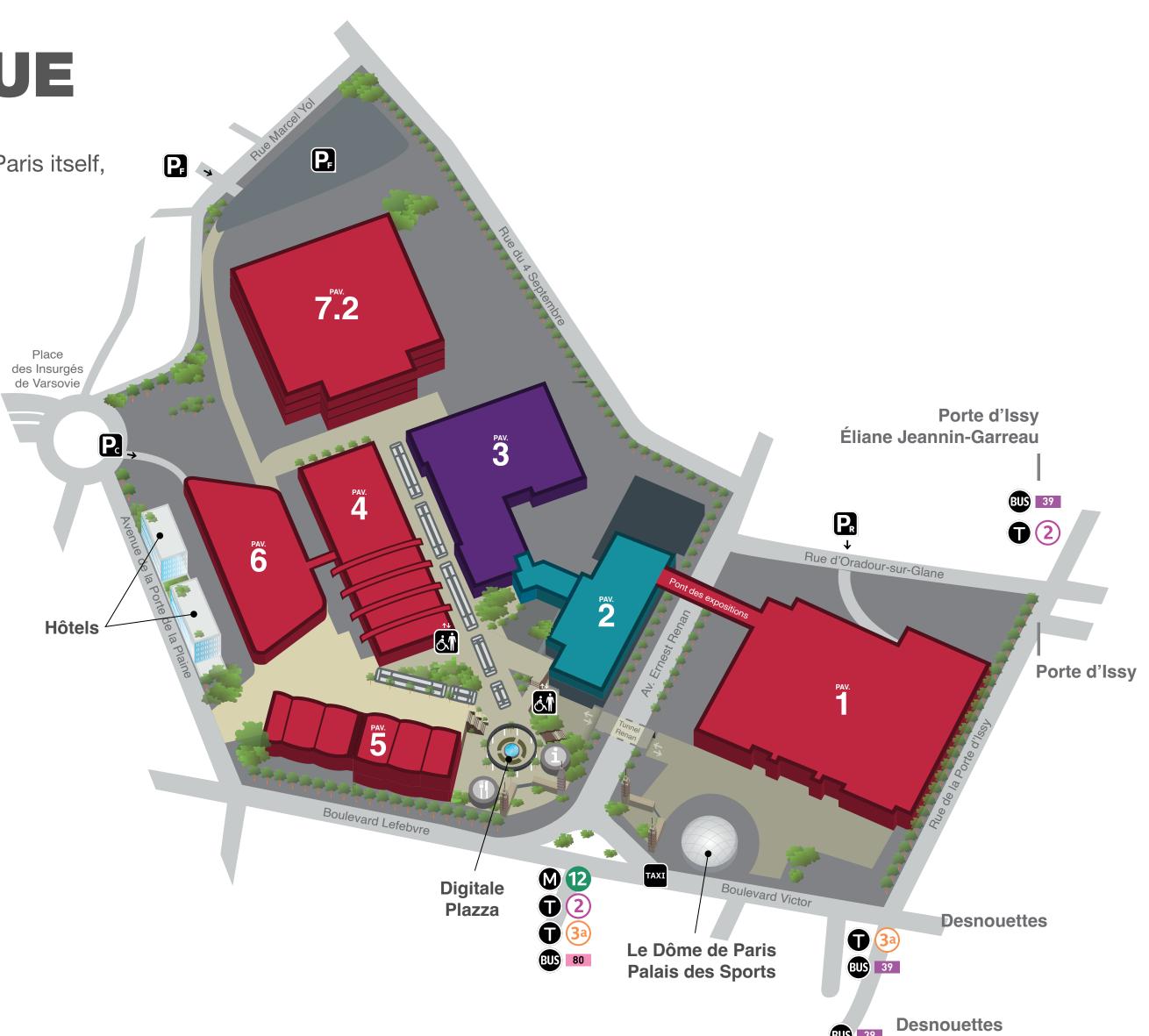
INSCRIPTION PACK AND DIGITAL PACK

Vasco de Gama

THE VENUE

A redesigned experience in Paris itself, at the Porte de Versailles.

For pavilions 1 to 7 the site has benefited from a major programme of renovation, development, services and attractive public spaces.



BATIMAT

Pavilion 1

Civil works Structure & envelope Construction Tech® Off Site construction Interior&Garden Low Carbon Construction Professional services & organizations

Pavilion 7.2

Photovoltaic

Worksite equipment & tools Vehicles & equipments

Pavilions 4, 5.2, 5.3 and 6







INTERCLIMA Pavilion 3



Pavilion 5.1

International Pavilions & international multi-sector offering

INDUSTRY SECTORS

Among these 8 sectors, choose the main activity of your company. Tick one only.

INDUSTRY SECTORS

CIVIL WORKS, STRUCTURE & ENVELOPE

- 11 TIMBER IN CONSTRUCTION (FRAME, STRUCTURE, WOOD FRAME HOUSES, CLADDING, PANELS)
- 12 ROOFING AND EQUIPMENTS / FACADES / CLADDING
- 13 PHOTOVOLTAIC SYSTEMS, SELF-SUFFICIENCY & RENEWABLE ENERGIES
- 14 FRAMES AND MATERIALS FOR STRUCTURAL WORK
- 15 INSULATION
- 16 WATERPROOFING & AIRTIGHTNESS
- 17 WATER MANAGEMENT, SANITATION, RVN
- 18 BIOSOURCED, URBAN BIODIVERSITY AND VEGETATION
- 19 SUSTAINABLE CONSTRUCTION AND CIRCULAR ECONOMY

OFF SITE CONSTRUCTION

- 51 MODULAR SYSTEMS MANUFACTURER
- 52 SOLUTIONS PROVIDER FOR MODULAR SYSTEMS MANUFACTURERS

EQUIPBAIE & METALEXPO (JOINERY & CLOSURES)

- 21 SHUTTER SYSTEMS (GARAGE DOORS, GATES, FENCES, FIRE DOORS, PEDESTRIAN ACCESS, SHUTTERS)
- O 22 JOINERY
- 23 VERANDAS / PERGOLAS
- 24 CONTROL SYSTEMS / MOTORISATION / HOME AUTOMATION / CONTROLS
- 25 GLASS PRODUCTS
- 26 SOLAR PROTECTION
- 27 HARDWARE AND COMPONENTS OF DOORS AND WINDOWS (LOCK, FITTINGS, PATINAS, GASKETS, WATERPROOFING, MASTIC, GLUES, TREATMENT OF MATERIALS)
- 28 IRONWORK (BALCONIES, HANDRAIL, SAFETY RAILS, RAILINGS)

- 31 CUTTING MACHINES, STAMPING MACHINES, FORMING MACHINES, PROFILING MACHINES
- 32 EXTRUSION MACHINES (DRAWING, SWAGING, DIE-FORMING, SPINNING, ETC)
- 33 MACHINE TOOLS AND ACCESSORIES
- 34 METALEXPO

INTERIOR&GARDEN

- 41 FLOOR AND WALL COVERINGS/ DECORATIVE ELEMENTS
- 42 ACOUSTIC COMFORT (CEILINGS, PARTITIONS)
- O 43 PAINT
- 44 ARCHITECTURAL LIGHTING
- 45 CUPBOARDS, INTERIOR DOORS AND LAYOUT
- 46 FURNITURE AND URBAN LIGHTING
- 47 STONE, MARBLE
- 48 PAVING, TERRACES, SWIMMING POOLS
- 49 OTHER EQUIPMENTS

WORKSITE EQUIPMENTS & TOOLS

- O 61 SCAFFOLDING / FORMWORK/SHORINGS
- 62 EARTH MOVING AND COMPACTING (SHOVELS, LOADERS, COMPACTORS, DUMPERS)
- 63 LIFTING AND HANDLING (INSPECTION PLATFORMS, ELEVATORS, CRANES, FORKLIFT TRUCKS)
- 64 CONCRETE EQUIPMENT AND DEMOLITION EQUIPMENT
- 65 OTHER SITE EQUIPMENT (ENERGY AND AIR, SIGNALING, HP CLEANERS, BASE OF LIFE)
- O 66 CONSTRUCTION SITE SAFETY / PROTECTIVE EQUIPMENT AND **CLEAN SITES**
- 67 TOOLS (BY HAND, PORTABLE AND CONSUMABLES)
- 68 MEASURING INSTRUMENTS

VEHICLE & EQUIPMENTS

- 71 UTILITY VEHICLES
- 72 VEHICLE EQUIPMENT
- O 73 TRAILERS

CONSTRUCTION TECH® (IT & NEW TECHNOLOGIES)

- 81 SOLUTIONS AND TECHNOLOGIES FOR DESIGN. PLANNING AND PROJECT MANAGEMENT (BIM, 3D, ERP, CAD, AI, BLOCK-CHAIN ...)
- 82 MATERIALS AND TECHNOLOGIES FOR WORKSITES PRODUCTIVITY (DRONES, EXOSKELETONS, 3D PRINTERS, ROBOTS ...)
- 83 SMART HOME SOLUTIONS (HOME AUTOMATION, SECURITY, LIGHTING, ARTIFICIAL INTELLIGENCE ...)
- 84 SMART BUILDING & SMART-CITY SOLUTIONS
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PROFESSIONAL SERVICES & ORGANIZATIONS

- 91 INSURANCE/BANKS
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- 94 CONSULTING AND ENGINEERING BAS CARBONNE
- 95 TRAINING/RECRUITMENT
- 96 OTHER SERVICE COMPANIES
- 97 PRESS, MEDIA

OUR STAND PACKAGE **OUR SECTOR** INSCRIPTION PACK AND DIGITAL PACK **OUR COMMUNICATION OUR TALKS** THE VENUE **INDUSTRY SECTORS PACKS** & SPONSORSHIP **OPPORTUNITIES**

REGISTRATION PACK AND 365 DIGITAL PACKAGE

Included in your package

REGISTRATI	ON PACK
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Included in your package, worth **€2,120** excl. VAT

NEW

A fuller registration pack to make the most of your participation and promote your company

	EXH	IIBITOR	9m² packages and pavilions	18m ² to 99m ² packages (excl. pavilions)
Administration fees		✓		
Assistance with show preparation		✓	•	
Multi-risk exhibitor insurance (subject to the conditions set out at item 10.3 of the General Rules for Batimat)		✓		
Your exhibitor badges	< 9m ² : 4 9m ² : 5 18m ² : 10 36m ² : 20	54m ² : 30 99m ² / 100m ² : 55 120m ² / 130m ² : 60 140m ² / 150m ² : 70		2
Your free invitation code		✓		
Registration on the Official Catalogue		✓		
Advertising your company on the show website (bronze web visibility package)		✓	•	
Submit your paper press kit or QR code to the show's press office		✓		
Participation in the Innovation awards (1 product). (Full description of this service on page 7)		✓		
Licence for Emperia badge reader (unlimited) to easily get in touch with your visitors, and to capture and qualify your leads. (Full description of this service on page 8) Also includes your dashboard to monitor your performance and contacts.		✓	•	
For all-year-round communication, beyond the show BATIADVISOR.				

365 DIGITAL PACKAGE

THE DIGITALLY ENHANCED SHOW

Included in your participation package (excluded from 9m² package*)

Worth €650 excl. VAT for 9m² and 18m² packages and €1,000 excl. VAT for 36m² and above (See detail next page)

BATI	BATI ADVISOR BATI AMAGER
ADVISOR	

beyond the show BATIADVISOR, the content platform for the construction and building sector

- A multi-sector blog with SEO-optimised content (Google indexing)
- A products / solutions search engine
- A tool for boosting your Google ranking all year round

€2,120 excl. VAT **€2,770** excl. VAT **PRICES** Included



CO-EXHIBITOR

^{*} For 9m² packages, contact your sales representative to order the digital pack

BATIADVISOR 365 DIGITAL PACKAGE

FOR ALL-YEAR-ROUND COMMUNICATION, OUTSIDE THE SHOW AS WELL.

BATIADVISOR, the content platform for the construction and building sector.



- A multi-sector blog with SEO-optimised content (Google indexing)
- A products / solutions search engine
- A tool for boosting your
 Google ranking all year round

DESCRIPTION	Your company is visible and promoted in the Batiadvisor supplier directory, via a company feature page written and SEO-optimised for GOOGLE. + Marketing support, SEO expertise, performance monitoring, dashboard + Your product sheets (unlimited) edited and optimised for GOOGLE indexing
VALIDITY	From the date of your show registration and up to 6 months post-show
PRICES	Included in your participation package except for the 9m² packages EXCLUDED from 9m² package worth €650 excl. VAT

PARTICIPATION IN THE 2024 INNOVATION AWARDS



INDUSTRY SECTORS

Register an innovative market product/ service, launched after October 2022. Deadline for completing your online entry: Friday 10 May 2024*

DESCRIPTION	For all entrants	Publication of your product sheet on the dedicated Innovation Awards mini website + Promotion of your product in the show's dedicated "Innovation" PR campaign + Your product sheet sent out as an insert in the "New Products & Innovations Guide" to French and international journalists before the show and available in the Press room during the show + Visibility in the innovation Area over the 4 days of the show + Entry into the public vote
+ for nominees		Participation in the Press Dating event in Paris for an exclusive meet-and-greet with journalists + 1 'Innovation' sticker for your stand (provided at the show)
	+ for winners	1 'Innovation' floor visual for your stand (provided at the show) + Your team's participation in the award ceremony, on the first evening of the show
PRICE		First product is included with your participation package
OPTION		€1,395 excl. VAT per extra product

*IMPORTANT

Participation in the Innovation Awards is confirmed upon receipt of the completed registration documentation no later than 10 May 2024 (to be completed online on the awards digital platform). After this date, the registration is invalidated and the amount committed will not be refunded. To present multiple innovations, please contact your sales representative.

EMPERIA SCAN APP

IN JUST A SCAN, COLLECT AND MONITOR YOUR SHOW LEADS

INDUSTRY SECTORS

Emperia is a mobile app that enables you to collect information on your prospects during the show, making it really easy to store, follow-up and retrieve your contacts.

Database containing all visitor profiles

UNLIMITED ACCESS to the ever accessible Database during/after the show

Customisable questionnaire for all your prospects

Included in your registration pack

Add your scores and comment
For every contact scanned, you can add comments
and scores according to their interest level.

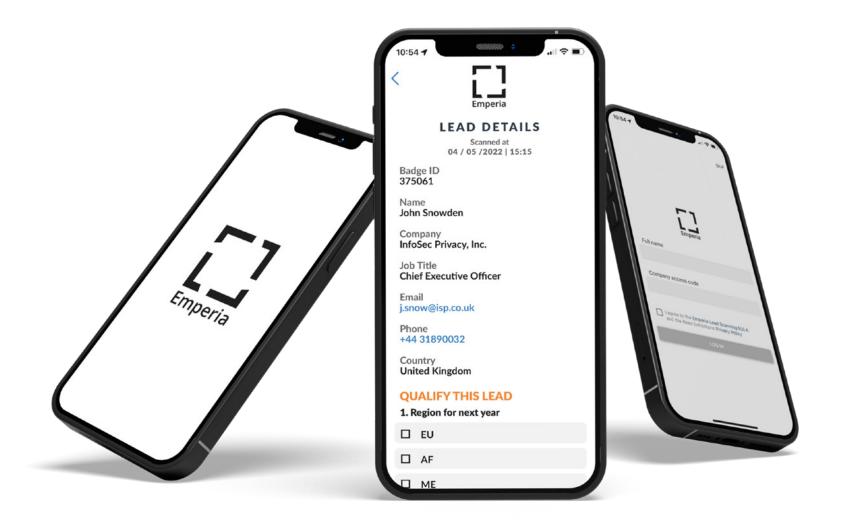
View your contact reports
All staff can view their prospects within the app, using their own tab.

Access your prospects via a direct download link (file format of your choice).

Make full use of the information collected to increase your ROI and stay in touch with your prospects.

83%
OF EXHIBITORS
DOWNLOAD THE PROSPECTS
REPORT

32 EXTRA LEADS GENERATED ON AVERAGE



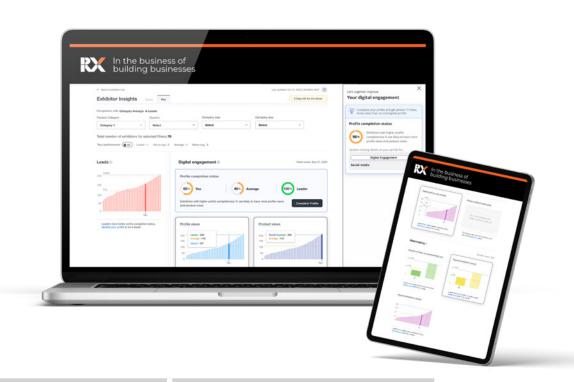


DASHBOARD

MEASURE YOUR RETURN ON INVESTMENT

INDUSTRY SECTORS

The underlying database of this dashboard offers you actual performance measurement. The Pro dashboard version also gives you the chance to compare your performance with that of your competitors at the show, and so identify where you can improve.



			BASIC	PRO
	Leads	Find the details of your identified prospects	✓	✓
	Rate of engagement	Track the engagement generated by your profile with performance indicators	✓	✓
Matchmaking		Track all interactions between visitors and your brand	✓	✓
DESCRIPTION	Benchmark	Compare your performance with your competitors		✓
		Use filters to select and refine your searches		✓
		Visualize your market position		✓
		PRICE	Included in your registration pack	€1,000 excl. VAT

YOUR FITTINGS

Customisable using the "customisation pack" or from our service providers' catalogue (complete description of this service starts on page 19). Fittings are mandatory for 9, 18 and 36m² stands, and provided by our service partners. Using a decorator's services is not possible.

ESSENTIEL available for 9, 18 and 36m² stands

INDUSTRY SECTORS



BUSINESS available for 9, 18 and 36m² stands

IDENTITY available for 18 and 36m² stands









A package comprising the basic layout for exhibiting at a show (without furniture).

A package including furniture ready for exhibiting.

The ideal package for business meetings (includes furniture).

Welcome your clients and prospects

A stand for displaying your visual identity and showcasing your brand (includes furniture).

The Essential for exhibiting











Work space

A modern, turnkey package, ideal for welcoming customers and prospects.

The semi-open meeting space offers total confidentiality while you work.



The partitions, spotlights, doors, support structures and furniture are re-used. We sort our wastes for recycling: carpeting, brushed cotton, cardboard, adhesives.

Be seen and recognised







A customised turnkey package in your colours: display your visual identity across your space with back-lit partitions, promoting your brand

and showcasing your business and values to visitors.



The supporting structures, partitions, doors and furniture are re-used. Covers are re-used for packaging, tests or prototyping. We recycle the carpet.



A functional space complete with the essentials for exhibiting at the show, while keeping costs down.



The partitions, LED strips, doors, banners are re-used. We sort our wastes for recycling: carpeting, adhesives.



Simple and economical









A show-ready package: the simple way to effectively ensure your visibility at the show, at an attractive price.



are re-used. We sort our wastes for recycling: carpeting brushed cotton, cardboard, adhesives.

ALL-INCLUSIVE 9m² PACKAGE

Subject to availability. Areas are limited to 1 stand per company¹.

	YOUR AREA		9m²	
	YOUR PACKAGE	See detail page 5		
SELECT YOUR OWN FITTINGS ² Customisable using the "customisation pack" or from our service providers' catalogue Complete description of this service starts on page 19		ESSENTIEL EASY PACKAGE PACKAGE		BUSINESS PACKAGE
	YOUR METER	3 k	(W	4 kW
	ALL-INCLUSIVE PRICE	€8,235 excl. VAT	€9,225 excl. VAT	€10,200 excl. VAT
	You've participated in at least 4 of the last 7 editions (between 2009 and 2022) - you're a loyal client		- €405 excl. VAT	
DISCOUNTS Not cumulable	You're a member of the Pôle Fenêtre FFB ³ and a show regular, and you're in the sector EQUIPBAIE-METALEXPO by BATIMAT		- € 756 excl. VAT	
	You're a member of the Pôle Fenêtre FFB ³ but haven't participated in 4 of the last 7 editions		- € 387 excl. VAT	
SPECIFICS	Offsite pack ⁴ (see detail page 39) For exhibitors from the OFFSITE sector		€1,925 excl. VAT	

¹ For French companies: maximum stand size for SIREN code / Companies belonging to the European Union is 99m²: maximum stand size for intracommunity VAT code / Companies outside the European Union is 99m²: maximum of one 99m² stand per company name.



² Fittings are mandatory for 9, 18 and 36m² stands, and provided by our service partners. Using a decorator's services is not possible.

³ Subject to subscription being up-to-date as at 1 July 2023. Unions involved: Groupement Actibaie • SNFA: Professional association representing designers, manufacturers and fitters of external joinery in aluminium profiles • UFME: External joinery manufacturers association • UM: Metalworkers union • UMB: Woodworkers union.

⁴ Mandatory for 9, 18, 36, 54 and 99m² packages in the "OFFSITE" sector (sectors 51 and 52 of the nomenclature).

CHOOSE HOW YOU WANT TO CUSTOMISE YOUR ALL-INCLUSIVE 9m² STAND

Options

		B A	ESSENTIEL PACKAGE	EASY PACKAGE	BUSINESS PACKAGE
		1 corner on 2 aisles (type B)		€225 excl. VAT	
CHOOSE HOW MANY CORNERS	Corner stand	2 corners (type C)		€360 excl. VAT	
		4 corners (type D)		€540 excl. VAT	
CHOOSE HOW YOU WANT TO CUSTOMISE YOUR ALL-INCLUSIVE		ribility Customisation Package mise your stand for greater visibility	€1,629 excl. VAT	€815 excl. VAT	€1,089 excl. VAT
9m ² FITTINGS		nstrations Customisation Package oducts/services demonstration space	€2,097 excl. VAT	€1,953 excl. VAT	
NEW CUSTOMISATION PACKAGE Complete description of this service starts on page 19		kspace Customisation Package efit from a more visible workspace	€1,420 excl. VAT	€430 excl. VAT	\bowtie

INDUSTRY SECTORS

Subject to availability. Areas are limited to 1 stand per company¹.

YOUR AREA			18m ²			
REGISTRATION PA	REGISTRATION PACK AND BATIADVISOR 365 DIGITAL PACKAGE		See detail page 5			
SELECT YOUR OWN FITTINGS ² Customisable using the "customisation pack" or from our service providers' catalogue Complete description of this service starts on page 19		ESSENTIEL PACKAGE	EASY PACKAGE	BUSINESS PACKAGE	IDENTITY PACKAGE	
YOUR METER		3 k	« W	4	< W	
	ALL-INCLUSIVE PRICE		€ 16,310 excl. VAT	€17,870 excl. VAT	€18,680 excl. VAT	
	You've participated in at least 4 of the last 7 editions (between 2009 and 2022) - you're a loyal client		- €810 excl. VAT			
DISCOUNTS Not cumulable	You're a member of the Pôle Fenêtre FFB ³ and a show regular, and you're in the sector EQUIPBAIE-METALEXPO by BATIMAT	- $+$ 1 2 4 4 4 4 4 4 4 4 4 4				
	You're a member of the Pôle Fenêtre FFB ³ but haven't participated in 4 of the last 7 editions	- € 774 excl. VAT				
SPECIFICS	Offsite pack ⁴ (see detail page 39) For exhibitors from the OFFSITE sector	€1,925 excl. VAT				

¹ For French companies: maximum stand size for SIREN code / Companies belonging to the European Union is 99m²: maximum stand size for intracommunity VAT code / Companies outside the European Union is 99m²: maximum of one 99m² stand per company name.

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² Fittings are mandatory for 9, 18 and 36m² stands, and provided by our service partners. Using a decorator's services is not possible.

³ Subject to subscription being up-to-date as at 1 July 2023. Unions involved: Groupement Actibaie • SNFA: Professional association representing designers, manufacturers and fitters of external joinery in aluminium profiles • UFME: External joinery manufacturers association • UM: Metalworkers union • UMB: Woodworkers union.

⁴ Mandatory for 9, 18, 36, 54 and 99m² packages in the "OFFSITE" sector (sectors 51 and 52 of the nomenclature).

CHOOSE HOW YOU WANT TO CUSTOMISE YOUR ALL-INCLUSIVE 18m² STAND

Options

		B A	ESSENTIEL PACKAGE	EASY PACKAGE	BUSINESS PACKAGE	IDENTITY PACKAGE		
		1 corner on 2 aisles (type B)	€ 450 excl. VAT					
CHOOSE HOW MANY CORNERS	Corner stand	2 corners (type C) €720 excl. VAT						
		4 corners (type D)	€ 1,080 excl. VAT					
CHOOSE HOW YOU WANT TO CUSTOMISE YOUR ALL-INCLUSIVE		ibility Customisation Package nise your stand for greater visibility	€3,258 excl. VAT	€1,629 excl. VAT	€1,746 excl. VAT			
18m ² FITTINGS		strations Customisation Package ducts/services demonstration space	€2,358 excl. VAT	€2,214 excl. VAT	€2,574 excl. VAT	€1,170 excl. VAT		
NEW CUSTOMISATION PACKAGE Complete description of this service starts on page 19		kspace Customisation Package fit from a more visible workspace	€2,529 excl. VAT	€860 excl. VAT	\bowtie	\bowtie		

OPPORTUNITIES

ALL-INCLUSIVE 36m² PACKAGE

Subject to availability. Areas are limited to 1 stand per company¹.

	YOUR AREA	36m ²							
REGISTRATION PAG	CK AND BATIADVISOR 365 DIGITAL PACKAGE	See detail page 5							
Customisable using the "Co	FORMULE ESSENTIEL	FORMULE EASY	FORMULE BUSINESS	FORMULE IDENTITY	BESPOKE MY STAND MAKER				
	YOUR METER			4 kW		Not included			
	ALL-INCLUSIVE PRICE	€25,570 excl. VAT	€29,530 excl. VAT	€32,260 excl. VAT	€ 33,880 excl. VAT	€22,680 excl. VAT³			
	You've participated in at least 4 of the last 7 editions (between 2009 and 2022) - you're a loyal client			- €1,620 excl. VAT					
DISCOUNTS Not cumulable	and a snow requiar, and you're in the sector			- €3,024 excl. VAT					
	- €1,548 excl. VAT								
SPECIFICS	Offsite pack ⁵ (see detail page 39) For exhibitors from the OFFSITE sector	€ 1,925 excl. VAT							

¹ For French companies: maximum stand size for SIREN code / Companies belonging to the European Union is 99m²: maximum stand size for intracommunity VAT code / Companies outside the European Union is 99m²: maximum of one 99m² stand per company name. 2 Fittings are mandatory for 9, 18 and 36m² stands, and provided by our service partners. Using a decorator's services is not possible.

BESPOKE - MY STAND MAKER: you want a bespoke stand, one with a unique design. My Stand Maker will guide you through the process from design through to creation of your stand.



³ This price includes €3,900 excl. VAT for the creation of the "My stand Make" bespoke stand. An additional quote will be communicated to you according to your specifications. After acceptance of the My Stand Maker quote, a final invoice will be sent to you.

⁴ Subject to subscription being up-to-date as at 1 July 2023. Unions involved: Groupement Actibaie • SNFA: Professional association representing designers, manufacturers and fitters of external joinery in aluminium profiles • UFME: External joinery manufacturers association • UM: Metalworkers union • UMB: Woodworkers union.

⁵ Mandatory for 9, 18, 36, 54 and 99m² packages in the "OFFSITE" sector (sectors 51 and 52 of the nomenclature).



CHOOSE HOW YOU WANT TO CUSTOMISE YOUR ALL-INCLUSIVE 36m² STAND

Options

	В	C D	ESSENTIEL PACKAGE	EASY PACKAGE	BUSINESS PACKAGE	IDENTITY PACKAGE	BESPOKE MY STAND MAKER		
	1 corner on 2 aisles (type B)			€900 excl. VAT					
CHOOSE HOW MANY CORNERS	Corner stand	2 corners (type C)			€1,440 excl. VAT				
		4 corners (type D)			€2,160 excl. VAT				
CHOOSE HOW YOU		ity Customisation Package Customise your stand for greater visibility	€6,516 excl. VAT	€2,556 excl. VAT	€3,096 excl. VAT		\bowtie		
WANT TO CUSTOMISE YOUR ALL-INCLUSIVE 36m² FITTINGS (one only) NEW CUSTOMISATION PACKAGE Complete description of this service starts on page 19	`	Package our products/services demonstration space	€2,417 excl. VAT	€2,412 excl. VAT	€3,996 excl. VAT	€1,404 excl. VAT	\bowtie		
		Package enefit from a more visible workspace	€5,058 excl. VAT	€1,719 excl. VAT					

ALL-INCLUSIVE 54m² PACKAGE

Subject to availability. Areas are limited to 1 stand per company¹.

	YOUR AREA - Bare space, floor marking only	54m ²			
YOUR R	See detail page 5				
	ALL-INCLUSIVE PRICE	€26,610 excl. VAT			
	You've participated in at least 4 of the last 7 editions (between 2009 and 2022) - you're a loyal client	- € 2,430 excl. VAT			
DISCOUNTS Not cumulable					
	You're a member of the Pôle Fenêtre FFB ² but haven't participated in 4 of the last 7 editions	- € 2,322 excl. VAT			
	Offsite package ³ (See detail page 39) - For exhibitors in the OFFSITE sector	€1,925 excl. VAT			
SPECIFICS	Demonstrations visibility pack (See detail page 42) Mandatory for exhibitors in Pavilion 7.2 (Site equipment and tools)	€1,100 excl. VAT			
Options					
CHOOSE HOW MANY	Corner 2 corner on 3 aisles (type C)	€2,160 excl. VAT			
CORNERS	stand 4 angles – island (type D)	€3,240 excl. VAT			
EXCESSIVE HEIGHT ⁴	Stand height is limited to 5 metres. If this height is exceeded, you will be charged extra.	€4,561 excl. VAT			
BESPOKE STAND SERVICE	YOU'D LIKE A STAND THAT REFLECTS YOUR BRAND? SOMETHING UNIQUE? My Stand Maker will guide you through the process from design through to creation of your stand. A single, reliable contact - Personalised follow-up - Managed rates. Contact your sales representative for a free quote.	stand maker			

¹ For French companies: maximum stand size for SIREN code / Companies belonging to the European Union is 99m²: maximum stand size for intracommunity VAT code / Companies outside the European Union is 99m²: maximum of one 99m² stand per company name.

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² Subject to subscription being up-to-date as at 1 July 2023. Unions involved: Groupement Actibaie • SNFA: Professional association representing designers, manufacturers and fitters of external joinery in aluminium profiles • UFME: External joinery manufacturers association • UM: Metalworkers union • UMB: Woodworkers union.

³ Mandatory for 9, 18, 36, 54 and 99m² packages in the "OFFSITE" sector (sectors 51 and 52 of the nomenclature).

⁴ Where ceiling height of the pavilion allows. Check the height limitations on the siting proposal sent to you by your sales representative. Except for sector 61 (see page 4).

OPPORTUNITIES

ALL-INCLUSIVE 99m² PACKAGE

Subject to availability. Areas are limited to 1 stand per company¹.

,						
	YOUR A	REA - Bare space, floor marking only	99m ²			
YOUR F	YOUR REGISTRATION PACK AND BATIADVISOR 365 DIGITAL PACKAGE					
		ALL-INCLUSIVE PRICE	€46 185 excl. VAT			
	You've participate	ed in at least 4 of the last 7 editions (between 2009 and 2022) - you're a loyal client	- €4,455 excl. VAT			
DISCOUNTS Not cumulable		You're a member of the Pôle Fenêtre FFB ² and a show regular, and you're in the sector EQUIPBAIE-METALEXPO by BATIMAT	- € 8,316 excl. VAT			
	You're a mem	ber of the Pôle Fenêtre FFB ² but haven't participated in 4 of the last 7 editions	- €4,257 excl. VAT			
	Off	site package ³ (See detail page 39) - For exhibitors in the OFFSITE sector	€1,925 excl. VAT			
SPECIFICS	N	Demonstrations visibility pack (See detail page 42) Mandatory for exhibitors in Pavilion 7.2 (Site equipment and tools)	€1,100 excl. VAT			
Options						
CHOOSE HOW MANY	Corner	2 corners (type C)	€3,960 excl. VAT			
CORNERS	stand	4 corners (type D)	€5,940 excl. VAT			
EXCESSIVE HEIGHT ⁴	Stand he	eight is limited to 5 metres. If this height is exceeded, you will be charged extra.	€7,769 excl. VAT			
ADD A LEVEL		stands with a second level within the overall limit of the area authorised by the safety team. a second level must include, throughout the safety team's visit, a certificate of stability provided by an approved and competent body. Otherwise, you will be subject to an additional charge.	€5,827 excl. VAT			
BESPOKE STAND SERVICE		D LIKE A STAND THAT REFLECTS YOUR BRAND? SOMETHING UNIQUE? Maker will guide you through the process, from design to creation of your stand. A single, reliable contact - Personalised follow-up - Controlled rates. Contact your sales representative for a free quote.	stand maker			

¹ For French companies: maximum stand size for SIREN code / Companies belonging to the European Union is 99m²: maximum stand size for intracommunity VAT code / Companies outside the European Union is 99m²: maximum of one 99m² stand per company name. 2 Subject to subscription being up-to-date as at 1 July 2023. Unions involved: Groupement Actibaie • SNFA: Professional association representing designers, manufacturers and fitters of external joinery in aluminium profiles • UFME: External joinery manufacturers association

BATIMAT 30 SEPT. - 3 OCT. 2024 18

[•] UM: Metalworkers union • UMB: Woodworkers union

³ Mandatory for 9, 18, 36, 54 and 99m² packages in the "OFFSITE" sector (sectors 51 and 52 of the nomenclature).

⁴ Where ceiling height of the pavilion allows. Check the height limitations on the siting proposal sent to you by your sales representative. Except for sector 61 (see page 4).

STAND FITTINGS & CUSTOMISATION PACKAGES **ESSENTIEL**

THE ESSENTIAL FOR EXHIBITING

A functional space complete with the essentials for exhibiting at the show, while keeping costs down.

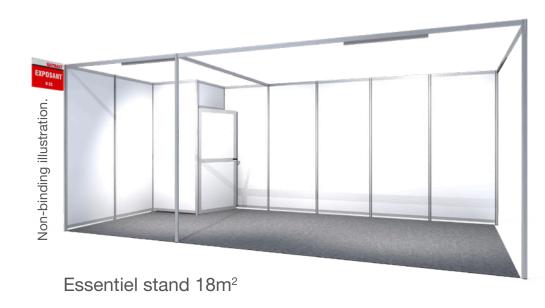


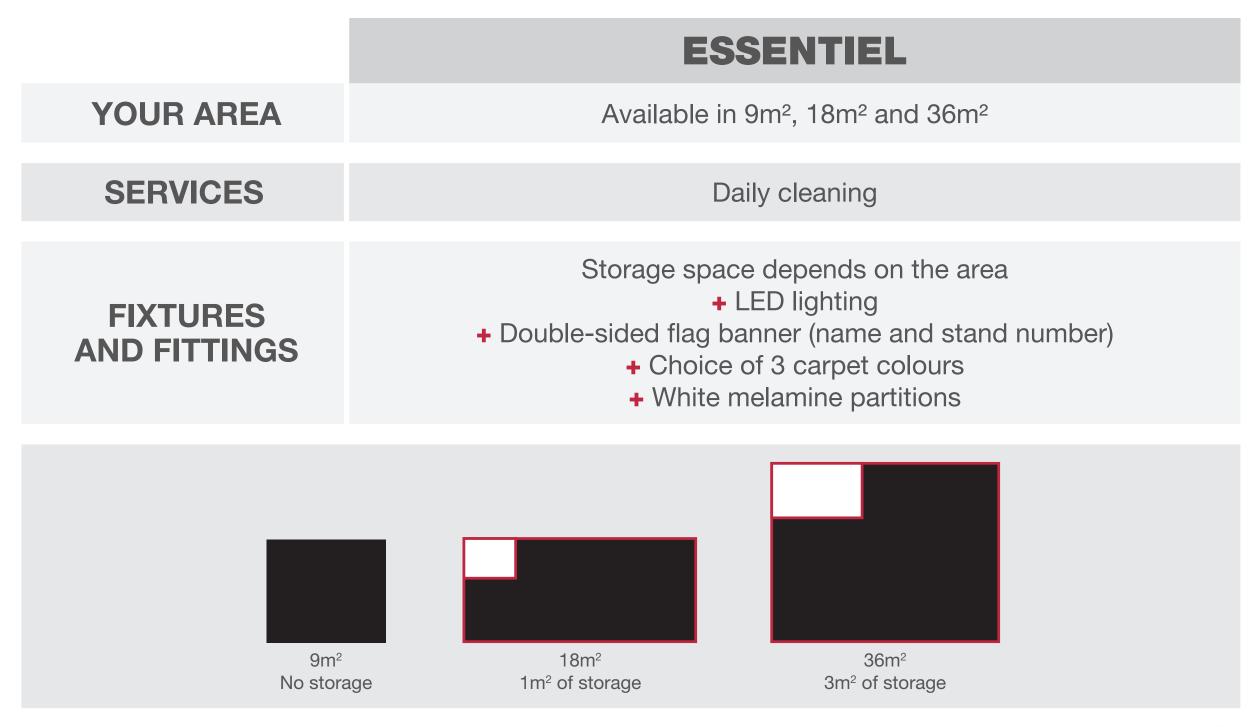






The partitions, LED strips, doors, banners, are re-used. We sort our wastes for recycling:





Images are not binding.

STAND FITTINGS & CUSTOMISATION PACKAGES ESSENTIEL

Demonstration customisation package

OPTION

DEMONSTRATION PACKAGE

This option meets
the twin objectives
of demonstration
and visibility, through
a demonstration space
for featuring your
products and/or services,
and customisation of
your stand.

DEMONSTRATION PACKAGE 9m²



This package comprises:

Customisation of corner partitions (2 x 2.5 m)

- + Customisation of the reception counter (1 x 1 m)
- + Furniture: 1 reception desk, 1 tall stool
- + 1 demonstration pod (1 x 2.5 m)
- + Customisation of the pod transom (1 x 0.5 m)
- + Triple power socket
- + 1 screen (40") with wall fixing

DEMONSTRATION PACKAGE 18m²



This package comprises:

Customisation of corner partitions (2 x 2.5 m)

- + Customisation of the reception counter (1 x 1 m)
- + Furniture: 1 reception desk, 1 tall stool, low seating
- + 1 demonstration pod (1 x 2.5 m)
- + Customisation of the pod transom (1 x 0.5 m)
- + Triple power socket
- + 1 screen (40") with wall fixing

DEMONSTRATION PACKAGE 36m²



This package comprises:

Customisation of corner partitions (2 x 2.5 m)

- + Customisation of the reception counter (1 x 1 m)
- + Furniture: 1 welcome desk, 1 tall stool, low seating
- + 1 demonstration pod (1 x 2.5 m)
- + Customisation of the pod transom (1 x 0.5 m)
- + Triple power socket
- + 1 screen (50") with wall fixing

ages are not binding

STAND FITTINGS & CUSTOMISATION PACKAGES ESSENTIEL

INDUSTRY SECTORS

Visibility customisation package OPTION

VISIBILITY PACKAGE

Gain greater visibility by customising your stand.

VISIBILITY PACKAGE 9m²



This package comprises:

Customisation of backing partition $(3 \times 2.5 \text{ m})$

- + Reception counter
- + Tall stool
- + Customisation of reception counter $(1 \times 1 \text{ m})$

VISIBILITY PACKAGE 18m²



This package comprises:

Customisation of backing partition (6 x 2.5 m)

- + Reception counter
- + Tall stool
- + Customisation of reception counter $(1 \times 1 \text{ m})$

VISIBILITY PACKAGE 36m²



This package comprises:

Customisation of backing partition (6 x 2.5 m)

- + Reception counter
- + Tall stool
- + Customisation of reception counter $(1 \times 1 \text{ m})$



STAND FITTINGS & CUSTOMISATION PACKAGES ESSENTIEL

Workspace customisation package

OPTION

WORKSPACE PACKAGE

This option meets the twin objectives of business and visibility, through a workspace in which to receive clients and prospects, and customisation of your stand.

WORKSPACE PACKAGE 9m²



This package comprises:

Customisation of corner partitions (2 x 2.5 m)

- + Customisation of the reception counter (1 x 1 m)
- + Furniture: 1 reception desk, 1 tall stool, 1 set of 3 chairs + 1 table
- + 1 welcome arch (3 x 1 m) customisable (1 x 0.5 m)
- + 1 carpet print to delineate the workspace (2 x 2 m)

WORKSPACE PACKAGE 18m²



This package comprises:

Customisation of corner partitions (2 x 2.5 m)

- + Customisation of the reception counter (1 x 1 m)
- + Furniture: 1 reception desk, 1 tall stool, 1 set of 3 chairs + 1 table
- + 1 welcome arch (3 x 1 m) customisable (x 0.5 m)
- + 1 carpet print to delineate the workspace (3 x 3 m)

WORKSPACE PACKAGE 36m²



This package comprises:

Customisation of corner partitions (2 x 2.5 m)

- Customisation of the reception counter (1 x 1 m)
- + Furniture: 1 reception desk, 1 tall stool, 1 set of 3 chairs + 1 table
- + 1 welcome arch (3 x 1 m) customisable (1 x 0.5 m)
- + 1 carpet print to delineate the workspace (3 x 3 m)

/Isoægesamecootraiotalielg

STAND FITTINGS & CUSTOMISATION PACKAGES

EASY

SIMPLE AND ECONOMICAL

A show-ready package: the simple way to effectively ensure your visibility at the show, at an attractive price.



Turr



/price Turnkey

The partitions, spotlight, doors, banners and furniture are re-used. We sort our wastes for recycling: carpeting, brushed cotton, cardboard, adhesives.



		EASY	
YOUR AREA	Stand 9m ²	Stand 18m ²	Stand 36m ²
SERVICES		Daily cleaning	
FIXTURES AND FITTINGS	Customisable double-sided top signage 1 m x 1 m + 1 m² key-lockable storage with coat hook + Choice of 4 partition colours + Choice of 3 carpet colours	Customisable double-sided top signage 1 m x 1 m + 1 m² key-lockable storage with coat hook + Choice of 4 partition colours + Choice of 3 carpet colours	Customisable double-sided top signage 1 m x 1 m + 3 m² key-lockable storage with coat hook + Choice of 4 partition colours + Choice of 3 carpet colours
FURNITURE*	1 table + 3 chairs + 1 reception counter + 1 stool + 1 display unit + 1 paper basket	1 table + 3 chairs + 1 reception counter + 1 stool + 1 display unit + 1 paper basket + 1 key-lockable low storage unit	1 table + 3 chairs + 1 reception counter + 1 stool + 1 display unit + 1 paper basket + 1 key-lockable low storage unit + 1 low table + 3 armchairs

*Furniture allocation example: choose between several allocations (type/style/colours) in the Exhibitor Area.

Images are not binding.

STAND FITTINGS & CUSTOMISATION PACKAGES EASY

INDUSTRY SECTORS

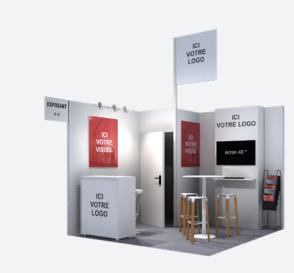
Demonstration customisation package

OPTION

DEMONSTRATION PACKAGE

This option meets
the twin objectives
of demonstration
and visibility, through
a demonstration space
for featuring your
products and/or services,
and customisation of
your stand.

DEMONSTRATION PACKAGE 9m²



This package comprises:

Customised partitions L 0.8 m x H 1.00 x 2 copies

- + Customisation of reception counter (1 x 1 m)
- + 1 demonstration pod (1 x 2.5 m)
- + Customisation of the pod transom (1 x 0.5 m)
- + Triple power socket
- + 1 screen (40") with wall fixing

DEMONSTRATION PACKAGE 18m²



This package comprises:

Customised partitions L 0.8 m x H1.00 x 4 copies

- Customisation of reception counter (1 x 1 m)
- + Low seating
- + 1 demonstration pod (1 x 2.5 m)
- + Customisation of the pod transom (1 x 0.5 m)
- + Triple power socket
- + 1 screen (40") with wall fixing

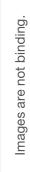
DEMONSTRATION PACKAGE 36m²



This package comprises:

Customised partitions L 0.8 m x H 1.00 x 6 copies

- + Customisation of reception counter (1 x 1 m)
- + Low seating
- + 1 demonstration pod (1 x 2.5 m)
- + Customisation of the pod transom (1 x 0.5 m)
- + Triple power socket
- + 1 screen (50") with wall fixing



STAND FITTINGS & CUSTOMISATION PACKAGES **EASY**

INDUSTRY SECTORS

Visibility customisation package OPTION

VISIBILITY PACKAGE

Gain greater visibility by customising your stand.

VISIBILITY PACKAGE 9m²



This package comprises:

Customisation of backing partition (2 x 2.5 m)

+ Customisation of the reception counter $(1 \times 1 \text{ m})$

VISIBILITY PACKAGE 18m²



This package comprises:

Customisation of backing partition (5 x 2.5 m)

+ Customisation of the reception counter $(1 \times 1 \text{ m})$

VISIBILITY PACKAGE 36m²



This package comprises:

Customisation of backing partition $(4 \times 2.5 \text{ m})$

+ Customisation of the reception counter $(1 \times 1 \text{ m})$

STAND FITTINGS & CUSTOMISATION PACKAGES EASY

Workspace customisation package

OPTION

WORKSPACE PACKAGE

This option meets the twin objectives of business and visibility, through a workspace in which to receive clients and prospects, and customisation of your stand.

WORKSPACE PACKAGE 9m²



This package comprises:

Customised partitions L 0.8m x H 1.00 x 2 copies

- Customisation of the reception counter (1 x 1 m)
- 1 L-shaped arch in wooden partition covered with brushed cotton (L 1.00 x H 2.5 x D 2.00 m)
- + 1 carpet print to delineate the workspace (2 x 2 m)

WORKSPACE PACKAGE 18m²



This package comprises:

Customised partitions L 0.8m x H 1.00 x 4 copies

- + Customisation of the reception counter (1 x 1 m)
- + 1 L-shaped arch in wooden partition covered with brushed cotton (L 1.00 x H 2.5 x D 2.5 m)
- + 1 carpet print to delineate the workspace (3 x 3 m)

WORKSPACE PACKAGE 36m²



This package comprises:

Customised partitions L 0.8m x H 1.00 x 6 copies

- + Customisation of the reception counter (1 x 1 m)
- + 1 L-shaped arch in wooden partition covered with brushed cotton (L 1.00 x H 2.5 x D 2.5 m)
- + 1 carpet print to delineate the workspace (3 x 3 m)

ages are not binding.

OUR COMMUNICATION OUR STAND OUR SECTOR INSCRIPTION PACK OUR TALKS THE VENUE **INDUSTRY SECTORS** AND DIGITAL PACK **PACKAGE** & SPONSORSHIP **OPPORTUNITIES PACKS**

STAND FITTINGS & CUSTOMISATION PACKAGES

BUSINESS

WELCOME YOUR CLIENTS AND PROSPECTS

A modern, turnkey package, ideal for welcoming customers and prospects.

The semi-open meeting space offers total privacy while you work.







The partitions, spotlights, doors, support structures and furniture are re-used. We sort our wastes for recycling: carpeting, brushed cotton, cardboard, adhesives.



BUSINESS Stand 9m² Stand 18m² Stand 36m² **YOUR AREA** Daily cleaning + Internet (WiFi): 3 access accounts Daily cleaning **SERVICES** + Coffee machine + Internet (WiFi): 3 access accounts Daily cleaning **AND FEATURES** + Fully-stocked fridge (soft drinks) + Coffee machine + Water fountain + Plant Signage on partition Signage on partition Signage on partition + Double-sided customisable top + Double-sided customisable top + Double-sided customisable top signage 1,5 m x 1,2 m signage 1,5 m x 1,2 m signage 1,5 m x 1,2 m + Brushed cotton-covered partitions + Combination-lockable 1 m² of storage + Combination-lockable 3 m² of storage (contains coat hook, multi-socket, (choice of 4 colours) (contains coat hook, multi-socket, **FIXTURES** + Choice of 3 carpet colours shelf and mirror) shelf and mirror) **AND FITTINGS** + Meeting space includes electrical + Brushed cotton-covered wooden + Brushed cotton-covered wooden power and multiple socket partitions (choice of 4 colours) partitions (choice of 4 colours) + LED lighting + Choice of 3 carpet colours + Choice of 3 carpet colours + Meeting space includes electrical + Meeting space includes electrical power and multiple socket power and multiple socket + LED lighting + LED lighting 1 table + 3 chairs 1 table + 3 chairs 1 table + 3 chairs + 1 table + 3 tall stools + 2 tables + 6 tall stools + 1 reception desk + 1 stool **FURNITURE*** + 1 reception desk + 1 stool + 1 reception desk + 1 stool + 1 display unit + 1 display unit + 1 display unit + 1 paper basket + 1 paper basket + 1 paper basket Enseigne Haute Enseigne Haute 1,5 x 1,2 m

Images are not binding.

^{*} Example furniture allocation Choose between several allocations (type/style/colours) in the Exhibitor Area.

STAND FITTINGS & CUSTOMISATION PACKAGES BUSINESS

Demonstration customisation package OPTION

DEMONSTRATION PACKAGE

This option meets the twin objectives of demonstration and visibility, through a demonstration space for featuring your products and/or services, and customisation of your stand.

DEMONSTRATION PACKAGE 9m ²	DEMONSTRATION PACKAGE 18m ²	DEMONSTRATION PACKAGE 36m ²
Option	Enseigne Haute Visual 2 Coo 2 Coo 3 Coo 3 Coo 4 Coo 5 Coo 6 Coo 7 Coo Coo 7 Coo C	Enseigne Haute House Visual
not available	 This package comprises: Customisation of partition (2 x 2.5 m) + Customisation of reception counter: logo (1 x 0.98 m) and contour colour + Straight signage with spots + 4 cube low seats + 1 42" screen 	 This package comprises: Customisation of partition (2 x 2.5 m) + Customisation of reception counter: logo (1 x 0.98 m) and contour colour + Straight signage with spots + 6 cube low seats + 1 42" screen

+ Square signage with spots

STAND FITTINGS & CUSTOMISATION PACKAGES BUSINESS

Visibility customisation package

OPTION

VISIBILITY PACKAGE

Gain greater visibility by customising your stand.

VISIBILITY PACKAGE VISIBILITY PACKAGE VISIBILITY PACKAGE 9m² 18m² 36m² This package comprises: This package comprises: This package comprises: Customisation of partition (2 x 2.5 m) Customisation of partition (2 x 2.5 m) Customisation of partition (2 x 2.5 m) + Customisation of reception counter + Customisation of reception counter + Customisation of reception counter (1 x 0.98 m) and contour colour (1 x 0.98 m) and contour colour (1 x 0.98 m) and contour colour

+ Straight signage with spots

STAND FITTINGS & CUSTOMISATION PACKAGES IDENTITY

BE SEEN AND RECOGNISED

A turnkey package customised in your colours displays your visual identity across your entire space with back-lit partitions, promoting your brand and showcasing your business and values to visitors.









The supporting structures, partitions, doors and furniture are re-used. Covers are re-used for packaging, tests or prototyping. We recycle the carpet.



IDENTITY YOUR AREA 18m² From 36m² Daily cleaning Daily cleaning **SERVICES** + Coffee machine + Coffee machine + Water fountain **AND FEATURES** + Water fountain + Fully-stocked fridge (soft drinks) 1 to 2 printed backlit sails personnalized* 1 to 2 printed backlit sails personnalized* depending of your configuration depending of your configuration + Top signage 50cm in height on 3m diameter **FIXTURES** + Signage suspended on hoop 2.5 m diameter hoop located over the structure **AND FITTINGS** and 50 cm high + Key-locking 3 m² storage with shelf + Key-locking 1 m² storage with coat hook and coat hook + Choice of 3 carpet colours + Choice of 3 carpet colours 1 table + 3 chairs Discussion space: 4 armchairs and 1 low table + 1 table + 3 chairs + 1 reception counter + 1 stool

FURNITURE**

+ 1 lockable low storage unit + 1 display unit + 1 paper basket

- + 1 reception counter + 1 stool
 - + 1 display unit
 - + paper basket



Images are not binding.



^{*}Files are supplied by the exhibitor.

^{**} Example furniture allocation. Choose between several allocations (type/style/colours) in the Exhibitor Area.

STAND FITTINGS & CUSTOMISATION PACKAGES IDENTITY

INDUSTRY SECTORS

Demonstration customisation package OPTION

DEMONSTRATION PACKAGE

This option meets the twin objectives of demonstration and visibility, through a demonstration space for featuring your products and/or services, and customisation of your stand.

DEMONSTRATION PACKAGE 18m²



This package comprises: Customisation of reception counter

- + Low seats
- + 1 55" screen

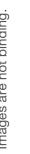
DEMONSTRATION PACKAGE 36m²



This package comprises:

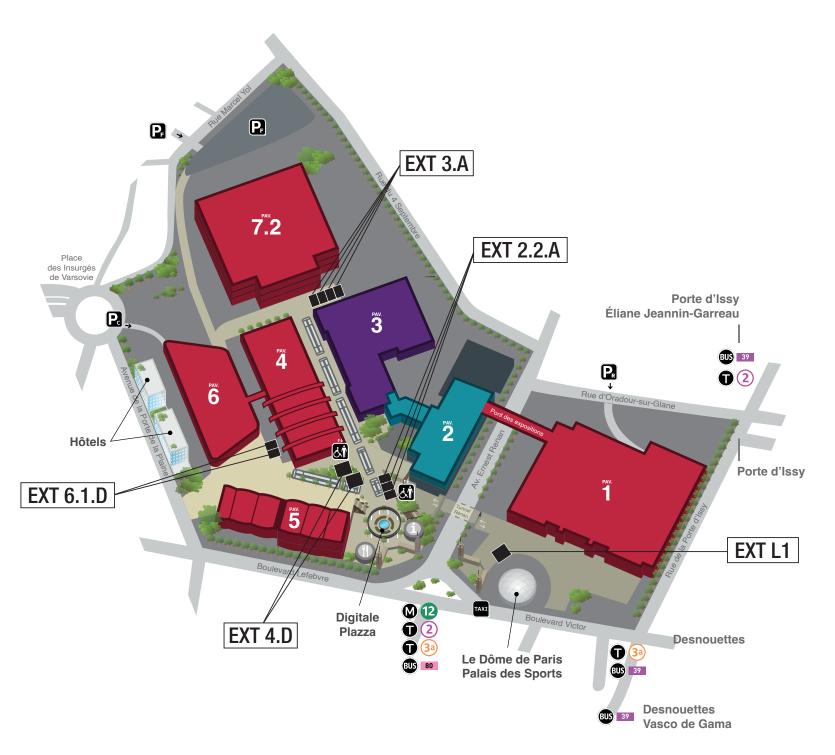
Customisation of reception counter

- + Low seats
- + 1 55" screen



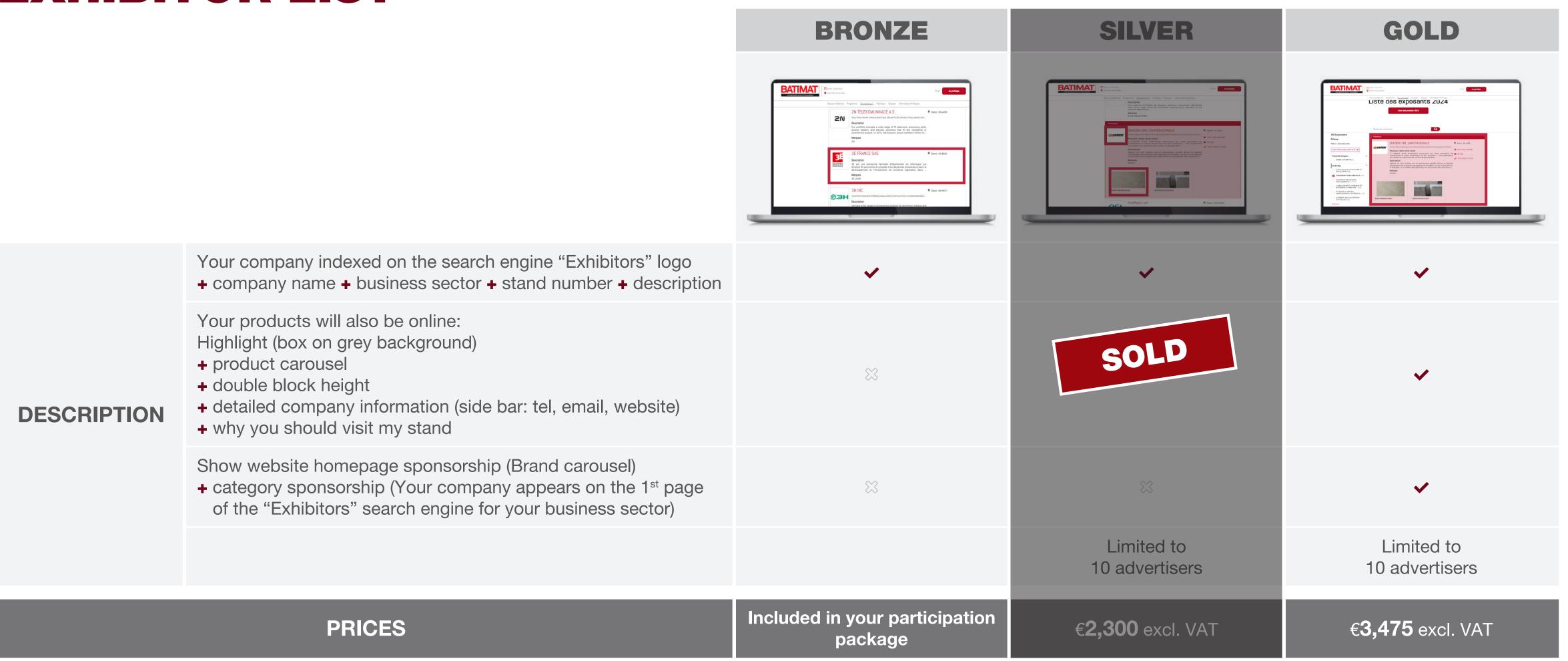
OUTDOOR STAND PACKAGES

Exhibitors must submit their exhibition projects to the organisation's technical team (layout and logistics) for all outdoor stands.



LOCATION	SURFACE STAND (m ²)	AVAILABLE NUMBER	PRICE PER STAND	TECHNICAL REQUIREMENTS	FLOOR LOAD	
EXT L1	130	1	€23,440 excl. VAT	Light constructions or presentation vehicles Accessible on the last day of set-up and released during the first hours of dismantling Particular constraint: 6% slope	3 T	
EXT 2.2.A	120	2	€21,800 excl. VAT	Light constructions or presentation vehicles Accessible on the last day of set-up and released	3 T	
	140	1	€25,080 excl. VAT	during the first hours of dismantling		
EXT 3.A	100	3	€18,520 excl. VAT	Light constructions or presentation vehicles	3 T	
EXT 3.A	140	1	€25,080 excl. VAT	Accessible on the last day of set-up and released during the first hours of dismantling	3 1	
EXT 4.D	100	1	€18,520 excl. VAT	Light constructions or presentation vehicles Accessible on the last day of set-up and released during the first hours of dismantling (access between travelators) Height restrictions: 10 m	3 T	
	150	1	€26,720 excl. VAT	Light constructions or presentation vehicles Accessible on the last day of set-up and released during the first hours of dismantling	3 T	
EXT 6.1.D	130	2	€23,440 excl. VAT	Light constructions or presentation vehicles Accessible on the last day of set-up and released during the first hours of dismantling	600 kg	

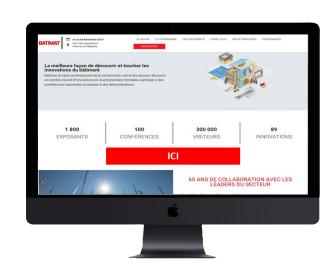
OUR DIGITAL OFFER EXHIBITOR LIST





OUR DIGITAL OFFER BATIMAT WEBSITE

PROMOTE YOUR PRESENCE ON THE WEB!



ON THE HOME PAGE: LARGE BANNER*

Visible to every visitor to www.batimat.com, your banner is a tool for brand promotion

This banner links back to your chosen page on your website.

Worth knowing: almost 1,550,000 pages are viewed each show year

Maximum 3 advertisers per location

PRICE

DESCRIPTION

DESCRIPTION

€8,320 excl. VAT



HEADINGS "Show / Practical info / Programme / Exhibitor Page / Sector Page": LARGE BANNER*

A key section of the www.batimat.com website,
your banner can be seen by most visitors.
Your banner links back to your chosen page on your website.

Worth knowing: on average, almost 80% of pages are viewed in a show year

Maximum 3 advertisers per location

PRICE

€6,448 excl. VAT

MANDATORY

Technical elements to be provided to us for:

LARGE BANNER

- Computer format: 970 x 90 px
- Tablet format:728 x 90 px
- Mobile format: 320 x 50 px

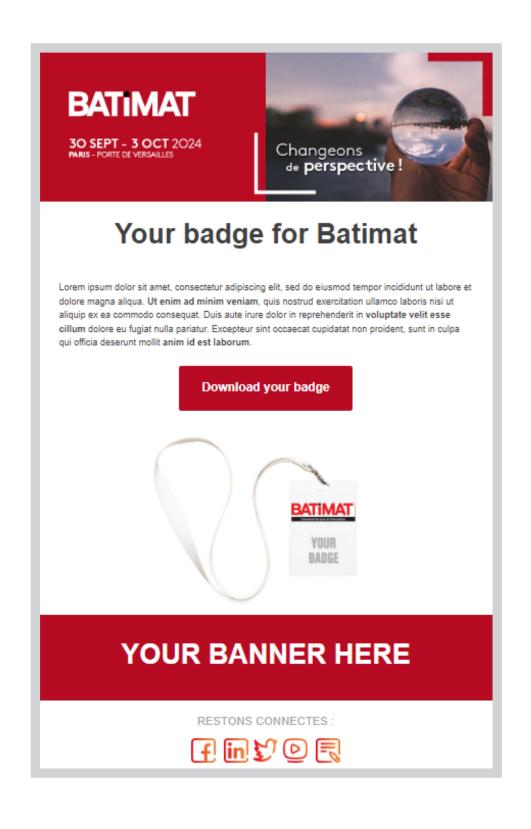
jpg, png or gig format only, RGB colours

*Limited quantity and subject to availability.

OUR DIGITAL OFFER BANNER ON THE BADGE ORDER CONFIRMATION EMAIL

BRING TRAFFIC TO YOUR STAND DURING THE SHOW

INDUSTRY SECTORS



	BANNER ON THE BADGE ORDER CONFIRMATION EMAIL
DESCRIPTION	The email is sent to all registered participants (more than 90,000 emails). This is your chance to reach all visitors and journalists.
	Your banner is a way of promoting your brand. This banner redirects to the page of your choice.
	Exclusive to one advertiser
PRICE	€8,500 excl. VAT

MANDATORY

Items to be provided:

- An HD visual, fixed or gif, in FR and GB with dimensions of 610px x 88px, responsive and classic
 - The redirect link

OUR PRINT OFFER

INDUSTRY SECTORS

	THE LOGO PACKAGE							
DESCRIPTION	Your logo: in the alphabetical list of exhibitors in the official catalogue (available in paper and digital formats) + on the show's wall maps + on the visitor map distributed free of charge at the show's entrances and information points (available in paper and digital formats)							
PRICE				€3,360 excl. V	AT			
			THE	VISITOR (GUIDE			
DESCRIPTION	Distributed fre	Distributed free of charge at the entrances and information points of the 3 shows, it's the essential tool used by every visitor						
LOCATION	1/2 inside page	Inside page	Inside front page exhibitor list	Cover, 1/3	Cov	ver, 1/2	Double inside page	Cover, 1/4
PRICES							€17,618 excl. VAT	
		THE OFFICIAL CATALOGUE						
DESCRIPTION	Sold onlin	The catalogue is the essential tool for professionals after the show. Sold online both ahead of and during the show, 5,000 copies are printed. This guarantees you visibility for 2 years!						
LOCATION	1/2 inside page	Inside page (er, 1/2 Cov	/er, 1/4	Hardback insert	Outer jacket	Bookmark (provided by the advertiser)
PRICES	€2,840 excl. VAT	· · · · · · · · · · · · · · · · · · ·	€10,710	,760 €1	6,220 cl. VAT	€10,610 excl. VAT	•	€12,600 excl. VAT

MANDATORY

Items to be provided:

Deadline to submit the items:
August 23rd

THE LOGO PACKAGE

Your logo in HD at the PNG format

THE VISITOR GUIDE

• 1/2 page:

210mm W x 148 mm H

+ 5 mm bleed

• 1 page:

210 mm W x 297 mm H

+ 5mm bleed

• 1 double page:

420 mm W x 297 mm H

+ 5 mm bleed

THE OFFICIAL CATALOGUE

• 1/2 page:

138 mm W x 100 mm H

• 1 page:

160 mm W + 240 mm H

+ 5 mm bleed

OUR DISPLAY OFFER

BRING TRAFFIC TO YOUR STAND DURING THE SHOW

INDUSTRY SECTORS

	INDOOR TOTEMS*	ROUND ADHESIVE STICKERS*	FLOOR TILES*
DESCRIPTION	Highlight your presence at the show with visibility of your show space right at the heart of the traffic aisles	Positioned on the entry doors of your exhibition hall, this product is seen as soon as visitors arrive	This floor display means that you're immediately and unmistakeably identified by visitors Tiles placed according to your instructions on your exhibition space
PAVILION 1	1 pack of 2 totems - €8,549 excl. VAT (3 packs available)	1 pack of 21 stickers - €9,450 excl. VAT (2 packs available)	
PAVILION 4	1 pack of 2 totems - €8,549 excl. VAT (3 packs available)	1 pack of 6 stickers (passage from 6 to 4) - €2,700 excl. VAT (1 pack available) 1 pack of 8 stickers (passage from 6 to 4 - €3,600 excl. VAT (1 pack available)	
PAVILION 5.1 PAVILIONS 5.2 /5.3	1 pack of 2 totems - €8,549 excl. VAT (3 packs available)	 1 pack of 14 stickers - €6,300 excl. VAT 1 pack of 12 stickers - €5,400 excl. VAT 	1 pack of 3 floor tiles
PAVILION 6	1 pack of 2 totems - €8,549 excl. VAT (2 packs available)	 1 pack of 6 stickers (passage from 4 to 6) - €3,600 € HT (1 pack available) 1 pack of 12 stickers - €5,400 excl. VAT (2 packs available) 	€2,600 excl. VAT
PAVILION 7.2	1 pack of 2 totems - €8,549 excl. VAT (2 packs available)	1 k SOLD rs	

Items to be provided:

FOR ALL

- PDF, PSD or Al Files (for just a logo: Al)
 - Size's files:

1/2 or 1/4 of the full size

 Resolution of 300 dpi imported at 100%. CMYK colorimetry

INDOOR TOTEMS

• Totem's scale:

 $1m \times 1m - 2.5 \text{ m/width}$

• Graphics format:

80 cm x 66 cm (top graphic) & 60 cm x 80 cm (bottom graphic) 4-sided totem

ROUND ADHESIVE STICKERS

• 40 cm diameter

FLOOR TILES

• 100 cm x 100 cm dimension

Items must be provided before August 30th







MANDATORY

^{*}Limited quantity and subject to availability Rates include technical costs (15% of total excl. VAT). We print and apply your visual.

OUR DISPLAY OFFER

BRING TRAFFIC TO YOUR STAND DURING THE SHOW

INDUSTRY SECTORS

	DIGITAL TERMINALS		
DESCRIPTION	The digital terminal is the ideal tool for guiding visitors around the show: presentation of the floor plan, list of exhibitors, details of conferences, Innovation Awards, etc. Showcase your products and arouse the curiosity of visitors to your stand by inserting your animated advertising banner		
	5 advertisers maximum	5 advertisers maximum	
	Your advertising banner is placed at the top of the terminals	Your interstitial ad is placed in full screen on the terminals	
PAVILION 1	1 pack of 13 terminals - €11,700 excl. VAT	1 pack of 13 terminals - €11,700 excl. VAT	
PAVILION 4	1 pack of 5 terminals - €4,500 excl. VAT	1 pack of 5 terminals - €4,500 excl. VAT	
PAVILION 5.1	1 pack of 2 terminals - €1,800 excl. VAT	1 pack of 2 terminals - €1,800 excl. VAT	
PAVILIONS 5.2 /5.3	1 pack of 6 terminals - €5,400 excl. VAT	1 pack of 6 terminals - € 5,400 excl. VAT	
PAVILION 6	1 pack of 5 terminals - €4,500 excl. VAT	1 pack of 5 terminals - €4,500 excl. VAT	
PAVILION 7.2	1 pack of 8 terminals - €7,200 excl. VAT	1 pack of 8 terminals - €7,200 excl. VAT	

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MANDATORY

Items to be provided:

DIGITAL TERMINALS

Video format: portrait mode
Screen size: 4K
(2160x3840) recommended format
or Full HD (1080x1920)
Compression: MP4
Frame per image: 25 fpi

- Advertising banner:
 1920 px x 710 px
 Format: MP4
 Length: 12 sec
- Interstitial advertising:
 1080 px x 1920 px
 Format: MP4
 Length: 12 sec

The ads must be provided before September 13th 2024

OUR DISPLAY OFFER

BRING TRAFFIC TO YOUR STAND DURING THE SHOW

INDUSTRY SECTORS

	HALL MAPS*	GENERAL FLOOR MAP
DESCRIPTION	Banner at the top of each hall plan in your exhibition space	Your logo on all general floor maps in all the exhibition pavilions of Mondial du Bâtiment: Batimat, Ideobain, Interclima. Dimensions: 2000 x 2000 mm
LOCATION	One advertiser per pavilion (1, 4, 5.1, 5.2, 5.3, 6 and 7.2)	Limited to 7 advertisers for all the pavilions of "Mondial du Bâtiment"
PRICES	€10,700 excl. VAT the map	€5,000 excl. VAT per advertiser



^{*}Limited quantity and subject to availability Rates include technical costs (15% of total excl. VAT). We print and apply your visual.

INSCRIPTION PACK AND DIGITAL PACK

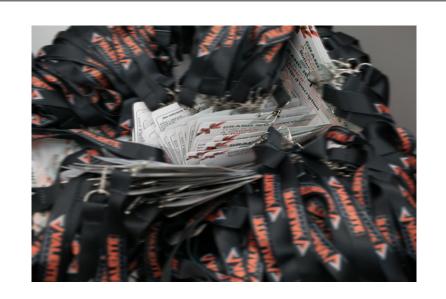


OUR PROMOTIONAL ITEMS

BRING TRAFFIC TO YOUR STAND DURING THE SHOW

	BADGES HOLDERS LANYARDS* (to be provided by the exhibitor)	DISTRIBUTION OF BAGS* (to be provided by the exhibitor)
The lanyards are supplied printed by the exhibitor and distributed by the organiser. **Protect the planet; lanyards are to be re-usable, recycled** The bags are by the organiser. **Protect the planet; lanyards are to be re-usable, recycled**		These bags stay with visitors wherever they go. The bags are provided, printed, by the exhibitor and are positioned by the organiser in the various pavilions. "Protect our planet: bags are to be re-usable, recycled or recyclable**"
	Limited to one advertiser per pavilion (1, 4, 5, 6 and 7.2)	Limited to one advertiser per pavilion (1, 4, 5, 6 and 7.2)
PRICES	€8,000 excl. VAT on pavilion 1	€10,700 excl. VAT on pavilion 1

*Limited quantity and subject to availability.



aisle rights for 15,000 copies







**Mandatory: We are committed to reducing our carbon footprint and protecting our environment. Badge lanyards and bags must respect this commitment. The products must be eco-designed, recycled, recyclable or for the lanyards must have a crocodile clip to prevent the use of plastic A product sample must be sent to the organiser no later than 15 July for approval. The organiser reserves the right to reject the product.



Exclusive visibility package for brands exhibiting in the OFFSITE sector.

Mandatory for 9, 18, 36, 54 and 99m² packages in the "OFFSITE" sector (sectors 51 and 52 of the nomenclature).

	THE OFFSITE PACKAGE
DIGITAL VISIBILITY	Your brand listed in the newsletter launching the OFFSITE sector sent to pre-registered visitors in September 2024
VISIBILITY IN THE OFFSITE SECTOR	A 30 minute slot in the "OFFSITE Forum space" to present your solutions in the dedicated talks area (your choice of slot, subject to availability) + Your logo on the signage in the talks area
PRESS VISIBILITY	Your brand logo on the dedicated OFFSITE page in the press kit given out at the Mondial du Bâtiment Press Conference (subject to receipt of your registration on time) + Your brand listed in the press release launching the OFFSITE sector (subject to receipt of your registration on time)
"HIGH FIVE BATIMAT" SOCIAL NETWORKS	1 push "HIGH FIVE BATIMAT" social networks Starting June 2024, production of a video/narrative posted on LinkedIn and Facebook highlighting your company on a brand carousel Before 28 June 2024, you must provide the following to benefit from this visibility:
ENGAGEMENT	a text of 280 characters, a landscape image in jpg or png format + your logo (dimensions: 1124 px wide x 632 px high) and a hyperlink
PRICE	€1,925 excl. VAT



PHOTOVOLTAIC PACKAGE

Our **exclusive** and **mandatory** package for brands exhibiting in the photovoltaic space.

	THE PHOTOVOLTAIC PACKAGE
DIGITAL VISIBILITY	Your brand listed in the newsletter launching the PHOTOVOLTAIC sector, sent to preregistered visitors in September 2024
PRESS VISIBILITY	Your brand logo on the dedicated PHOTOVOLTAIC page in the press kit given out at the Mondial du Bâtiment Press Conference (subject to receipt of your registration on time) + Your brand listed in the press release launching the PHOTOVOLTAIC sector (subject to receipt of your registration on time)
"HIGH FIVE BATIMAT"	1 push "HIGH FIVE BATIMAT" social networks Starting June 2024, production of a video/narrative posted on LinkedIn and Facebook highlighting your company on a brand carousel
SOCIAL NETWORKS ENGAGEMENT	Before 28 June 2024, you must provide the following to benefit from this visibility: a text of 280 characters, a landscape image in jpg or png format + your logo (dimensions: 1124 px wide x 632 px high) and a hyperlink
PRICE	€1,100 excl. VAT

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RENODAYS BY BATIMAT PACKAGE

Would you like to exhibit at Batimat to showcase your solutions or expertise to an audience dedicated to global and high-performance home renovation?

Discover the all-inclusive package available in one of the Renodays areas, based on the successful Renodays 2023 Forum, which attracted more than 5,000 highly qualified visitors.

INSCRIPTION PACK AND DIGITAL PACK



	RENODAYS BY BATIMAT ALL-INCLUSIVE PACKAGE
REGISTRATION PACK	included (see details of the registration pack page 5)
	EXHIBITION PACK
LAYOUT AND EQUIPMENT	2m ² pod + Daily cleaning + 1 double flush-mounted socket + 1 customised sign (1,500mm x 800 mm) + 1 5W LED spotlight + 2 stools
YOUR SPEAKING SLOT	1 speaking slot x 4 days: 20 minutes + 10 min of Q&A (choice of time slot depending on availability at the Renodays by Batimat space)
	COMMUNICATION PACK
DIGITAL VISIBILITY	Mention of your brand in an email sent to Batimat's pre-registered visitors in September 2024 + Visibility on the www.batimat.com website
"HIGH FIVE RENODAYS" SOCIAL MEDIA ENGAGEMENT	1 social media push "HIGH FIVE"- Starting June 2024, production of a video/story posted on LinkedIn and Facebook, highlighting your company on a brand carousel Before 28 June 2024, you must provide the following to benefit from this visibility: a text of 280 characters, a landscape image in jpg or png format + your logo (dimensions: 1124 px wide x 632 px high) and a hyperlink
PRESS VISIBILITY	Your brand logo on the dedicated RENODAYS BY BATIMAT page in the press kit handed out at the Mondial du Bâtiment Press Conference (subject to receipt of your registration by the deadline) + Mention of your brand in the RENODAYS by Batimat press release (subject to receipt of your registration by date)
VISIBILITY AT THE EXHIBITION	Visibility on signage in the exhibition conference area: display panels, maps, programmes, etc. + Mention of your brand on the visitor guide in the conference programme
PRICE	€8,000 excl. VAT (subject to availabiliy)

EQUIPMENT & TOOLS - DEMONSTRATIONS PACKAGE

Exclusive visibility package for exhibitors in pavilion 7.2 (Site equipment and tools).

Mandatory for companies with a 54m² or 99m² stand, and optional for exhibitors on modules of 9m², 18m² or 36 m².

	EQUIPMENT & TOOLS - DEMONSTRATIONS PACKAGE	
DESCRIPTION OF OFFER	BEFORE THE SHOW	AT THE SHOW
"HIGH FIVE BATIMAT" SOCIAL NETWORKS ENGAGEMENT	1 push "HIGH FIVE BATIMAT" social networks Starting June 2024, production of a video/narrative posted on LinkedIn and Facebook highlighting your company on a brand carousel. Before 28 June 2024, you must provide the following to benefit from this visibility:	
VISUAL IDENTITY	a text of 280 characters, a landscape image in jpg or png format + your logo (dimensions: 1124 px wide x 632 px high) and a hyperlink A "Demonstration" icon in front of the brand on the show	
	As of June 2024, one page of the show website	maps and exhibitor list in the exhibitor catalogue
VISITOR TRAILS	will be dedicated to demonstrations (programme + logos of participating exhibitors)	At the show a specific visitor trail will be offered to visitors to highlight the demonstrations
PRICE	€1,100	excl. VAT

LOW CARBON CONSTRUCTION

A LOW-CARBON UNIVERSE AT THE HEART OF BATIMAT

Located in the heart of Pavilion 1, the Low Carbon Construction Area at BATIMAT will be highlighting solutions and products for the decarbonation of buildings.

Aligned perfectly with the theme, this space will combine events and sustainable development, with a zero waste policy, a choice of wood sourced in France and processed locally, eco-designed furniture, etc.

	ALL-INCLUSIVE PACKAGE		
REGISTRATION PACK	Included (see details of the registration pack page 5)		
	4m ² STAND	9m ² STAND	18m ² STAND
		EXHIBITION PACK	
LAYOUT AND EQUIPMENT	1 raw wood reception desk + 2 high stools + 1 waste bin + 1 Plexiglas A4 document holder + 1 triple power socket + 1 rail of 3 Led spotlights + 1 flag sign 300 x 400 mm + Stand back signage 400 x 600 mm	1 raw wood reception desk + 1 high stool + 1 table + 3 white Scandinavian chairs + 1 waste bin + 1 storage area of 1m² + 1 plexiglass A4 document holder + 1 triple power socket + 1 rail with 3 Led spotlights + 1 coat hook + 1 flag sign 300 x 400 mm + Signage on counter 400 x 600 mm	2 raw wood reception desks (including one key-lockable) + 1 high stool + 1 table + 3 white Scandinavian chairs + 1 waste bin + 1 storage area of 1m² + 1 plexiglass A4 document holder + 1 triple power socket + 2 rails with 3 Led spotlights each + 1 coat hook + 1 flag sign 300 x 400 mm + Signage on counter 400 x 600 mm
PRICES	€7,660 excl. VAT	€12,263 excl. VAT	€ 19,904 excl. VAT







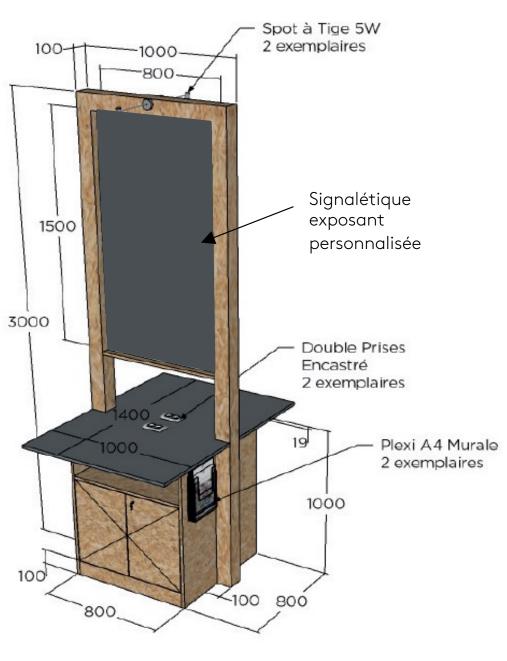
€2,990 excl. VAT (subject to availabiliy)

START-UP BY CONSTRUCTION TECH

Located in Pavilion 1, at the heart of the Construction Tech® sector, the Start-up area is the place to be for over 111,000 visitors looking to source technological innovations.

This is a unique opportunity to communicate and promote your brand as a key player in the Construction Tech® sector.

PRICE



ALL-INCLUSIVE PACKAGE Included (see details on the registration pack page 5): **REGISTRATION PACK** with Pack BatiAdvisor, Pack bronze listing, Emperia... **EXHIBITION PACK** 2m² pod + Daily cleaning **LAYOUT AND** + 1 double flush-mounted socket **EQUIPMENT** + 1 customised sign (1,500 mm x 800 mm) + 1 5W LED spotlight + 1 desk + 2 stools One 10-minute pitch to present your solutions in the pitch area equipped with sound system, a screen and 10 seats **YOUR PITCH** + Choice of slot according to availability in the Start-up area and based on your requirements





TALKS RENODAYS BY BATIMAT

Are you exhibiting at
Batimat and want to
showcase your expertise to
an audience dedicated to
global, high-performance
home renovation?

Take the floor at one of Renodays by Batimat's flagship conferences, based on the successful Renodays 2023 Forum, which attracted more than 5,000 highly qualified visitors.

* Good to know

The **masterclass** offers an insight into major renovation challenges.

The workshop offers the opportunity to put knowledge into practice through a product, a solution or a use case.

	EFFICIENT SOLUTIONS Renodays by Batimat area - Pavilion 1 I demonstrate high-performance solutions I give a talk to highlight my expertise		UNDERSTANDING T Renodays by Batima I offer answers to quest of regulations and financial to of high-performance ar	at area - Pavilion 1 tions on the evolution tools within the framework
	MASTERCLASS*	WORKSHOP*	MASTERCLASS*	WORKSHOP*
TIMING		20 minutes speech	n + 10 minutes Q&A	
CONFERENCE CAPACITY		20 attended	es minimum	
SLOT	Sale by unit / slot according to availability / Possibility of multiple purchase			
DIGITAL VISIBILITY	Your brand listed in the newsletter launching Renodays by Batimat, sent to preregistered visitors in September 2024.			
VISIBILITY ON THE RENODAYS AREA BY BATIMAT	Your logo on the conference zone signage. Elements to be provided before June 15, 2024 to appear on the program: 1 conference title and a text in French and English of 140 characters maximum, a logo			
PRESS VISIBILITY	Your brand logo on the dedicated RENODAYS BY BATIMAT page in the press kit handed out at the Mondial du Bâtiment Press Conference (subject to receipt of your registration by the deadline) + Mention of your brand in the RENODAYS by Batimat press release (subject to receipt of your registration by date)			
"HIGH FIVE RENODAYS" SOCIAL MEDIA ENGAGEMENT	1 push "HIGH FIVE" social networks Starting June 2024, production of a video/narrative posted on LinkedIn and Facebook highlighting your company on a brand carousel Before 28 June 2024, you must provide the following to benefit from this visibility: a text of 280 characters, a landscape image in jpg or png format + your logo (dimensions: 1124 px wide x 632 px high)			
PRICE	€2,000 excl.VAT			

TALKS RENODAYS BY EQUIPBAIE

Are you exhibiting at
Batimat and want to
showcase your expertise to
an audience dedicated to
global, high-performance
home renovation?

Take the floor at one of Renodays by Batimat's flagship conferences, based on the successful Renodays 2023 Forum, which attracted more than 5,000 highly qualified visitors.

* Good to know

The **masterclass** offers an insight into major renovation challenges.

·	
	EFFICIENT SOLUTIONS Renodays by Equipbaie area - Pavilion 5.2 I demonstrate high-performance solutions / I give a talk to highlight my expertise
	MASTERCLASS*
TIMING	20 minutes speech + 10 minutes Q&A
CONFERENCE CAPACITY	20 attendees minimum
SLOT	Sale by unit / slot according to availability / Possibility of multiple purchase
DIGITAL VISIBILITY	Your brand listed in the newsletter launching Renodays by Batimat, sent to preregistered visitors in September 2024
VISIBILITY ON THE RENODAYS AREA BY BATIMAT	Your logo on the conference zone signage. Elements to be provided before May 15, 2024 to appear on the program: 1 conference title and a text in French and English of 140 characters maximum, a logo
PRESS VISIBILITY	Your brand logo on the dedicated RENODAYS BY BATIMAT page in the press kit handed out at the Mondial du Bâtiment Press Conference (subject to receipt of your registration by the deadline) + Mention of your brand in the RENODAYS by Batimat press release (subject to receipt of your registration by date)
"HIGH FIVE RENODAYS" SOCIAL MEDIA ENGAGEMENT	1 push "HIGH FIVE" social networks Starting June 2024, production of a video/narrative posted on LinkedIn and Facebook highlighting your company on a brand carousel Before 28 June 2024, you must provide the following to benefit from this visibility: a text of 280 characters, a landscape image in jpg or png format + your logo (dimensions: 1124 px wide x 632 px high)
PRICE	€2,000 excl.VAT

SPONSORSHIP BATITALKS BY BATIMAT

INDUSTRY SECTORS

THE KEY CONFERENCES OF 2022 WILL BE CARRIED OVER TO 2024!





	BATITALKS BY BATIMAT SPONSORSHIP
DESCRIPTION	A Batitalks is an inspiring conference on the theme of "changing perspective". The debate lasts 1 hour 30 minutes, with 4 or 5 experts on the podium. The stage is equipped with recording equipment and the conference is filmed.
DIGITAL VISIBILITY	Mention of your brand in the newsletter of the official programme sent to Batimat's pre-registered visitors in September 2024 + Visibility on the www.batimat.com website on the page dedicated to conferences + Mention of your brand on social medias
PRESS VISIBILITY	Your brand logo on the dedicated page in the press kit handed out at the Mondial du Bâtiment Press Conference (subject to receipt of your registration by the deadline) + Mention of your brand in the press release (subject to receipt of your registration by date)
MOIDH ITV AT	XP_{+} The PP V_{+} and V_{+} and V_{+} the second constant V_{+} and V_{+} and V_{+} and V_{+} and V_{+}
VISIBILITY AT THE EXHIBITION	Visibility on signage in the exhibition conference area: display panels, maps, programmes, etc. + Mention of your brand on the visitor guide in the conference programme
PRICE	€20,000 excl. VAT / Batitalk (Up to 4 exclusive advertisers)

SPONSORSHIP RENOTALKS BY BATIMAT

Are you exhibiting at Batimat and want to showcase your expertise to an audience dedicated to global, high-performance home renovation? Take the floor at one of Renodays by Batimat's flagship conferences, based on the successful Renodays 2023 Forum, which attracted more than 5,000 highly qualified visitors.



	RENOTALKS BY BATIMAT SPONSORSHIP
DESCRIPTION	A Renotalk is an inspiring conference focusing on renovation The debate lasts 1 hour, with 4 or 5 experts on the podium The stage is equipped with recording equipment and the conference is filmed
DIGITAL VISIBILITY	Mention of your brand in an email sent to Batimat's pre-registered visitors in September 2024 + Visibility on the www.batimat.com website on the page dedicated to "Renodays by Batimat"
PRESS VISIBILITY	Your brand logo on the dedicated RENODAYS BY BATIMAT page in the press kit handed out at the Mondial du Bâtiment Press Conference (subject to receipt of your registration by the deadline) + Mention of your brand in the RENODAYS by Batimat press release (subject to receipt of your registration by date)
VISIBILITY AT THE EXHIBITION	Visibility on signage in the exhibition conference area: display panels, maps, programmes, etc. + Mention of your brand on the visitor guide in the conference programme
PRICE	€10,000 excl. VAT / Renotalks

SPONSORING PANEL DISCUSSION BY EQUIPBAIE

You are an exhibitor in the Equipbaie-Métalexpo sector and would like to promote your expertise to a public dedicated to joinery/closure? Sponsor an Equipbaie-Métalexpo panel discussion inspired by the Batitalks.



	SPONSOR OF A PANEL DISCUSSION
DESCRIPTION	Be the sponsor of an inspiring panel dedicated to joinery/closing The debate lasts 1 hour, with 4 or 5 experts on the podium The stage is equipped with recording equipment and the conference is filmed
DIGITAL VISIBILITY	Mention of your brand in an email sent to Batimat's pre-registered visitors in September 2024 + Visibility on the www.batimat.com website on the page dedicated to Equipbaie Métalexpo and on the conferences page
PRESS VISIBILITY	Your brand logo on the dedicated Equipbaie Métalexpo page in the press kit handed out at the Mondial du Bâtiment Press Conference (subject to receipt of your registration by the deadline) + Mention of your brand in the Equipbaie Métalexpo press release (subject to receipt of your registration by date)
VISIBILITY AT THE EXHIBITION	Visibility on signage in the exhibition conference area: display panels, maps, programmes, etc. + Mention of your brand on the visitor guide in the conference programme
PRICE	€10,000 excl. VAT / Panel (Up to 3 exclusive advertisers)

SPONSORSHIP CLUB INTERNATIONAL DU MONDIAL DU BÂTIMENT



KEY	FIGI	URES	2022
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- 21,228 professionals came from outside France (21% for Batimat)
- 19 delegations coming from 14 countries
- 1,300 journalists reached in 36 countries
- 18 countries selected to reach out to journalists and decision-makers
- 5 months international tour
- 1,000 international delegates on-site (profiles: ministers, secretaries of state, ministry representatives, mayors, union presidents, private company directors, buyers and specifiers, etc).

		SPONSORING THE MONDIAL DU BÂTIMENT INTERNATIONAL CLUB*
DESCRIPTION Visibility Tool	Before the show	Your logo + presentation in the press kit sent to journalists (outside France) Your logo + presentation on press releases sent to journalists (outside France) Your logo + presentation on 2 e-newsletters in French and 2 e-newsletters in English sent to the database of pre-registered French speakers (outside France / overseas France) and English speakers + Feature on the "International Club" of the Batimat website in French and English
	During the show	Hand delivery of the welcome plans for the international delegation + Your logo on the photocall banner + Presentation of your brand to the international delegations + Meeting table and pop-up in the International Club at your disposal throughout the show (exhibitor's presence required) + Your flyer in the bag given to international delegates + Featured on the visitor trails offered to international delegations + Option of giving a talk if already present in a country, to share feedback on experience
CONDITIC OF SAL		Exclusive sponsorship for the BATIMAT show Offer valid until 1 July 2024
PRICE		€10,000 excl. VAT

^{*}The organiser reserves the right to modify the location in the International Club.